

Tuesday, 14 June 2022

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KEY HIGHLIGHTS

Update

KCE Electronics (KCE TB/BUY/Bt64.25/Target: Bt74.00)

Earnings to improve yoy and qoq.

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KEY INDICES

| Symbol | Close | Chg | %Chg |
|-------------------|-----------|----------|--------|
| SET | 1,600.06 | (32.56) | (1.99) |
| SET50 | 968.75 | (18.86) | (1.91) |
| Value (Btm) - SET | 66,236 | | |
| Top 5 Sector | | | |
| BANK | 372.09 | (6.24) | (1.65) |
| PETRO | 1,072.28 | (43.56) | (3.90) |
| PROP | 234.21 | (5.45) | (2.27) |
| ENERG | 24,888.98 | (597.01) | (2.34) |
| ICT | 190.00 | (3.26) | (1.69) |
| | | | |

Source: Bloomberg

TOP VOLUME

| | | Chg | Volume |
|--------|------------|--------|----------|
| Symbol | Price (Bt) | (%) | ('000) |
| TOP | 53.50 | (5.73) | 58,787.8 |
| PTT | 36.50 | (2.67) | 69,982.9 |
| SCB | 108.00 | (3.14) | 22,434.3 |
| KBANK | 147.00 | (1.67) | 12,710.5 |
| OR | 26.00 | (3.70) | 66,472.0 |

TOP GAINERS

| | | Chg | Volume |
|--------|------------|-------|---------|
| Symbol | Price (Bt) | (%) | (000) |
| NPK | 19.50 | 30.00 | 6.1 |
| PICO | 6.50 | 30.00 | 1,584.4 |
| ASN | 4.86 | 29.95 | 1,996.5 |
| SE-ED | 2.90 | 29.46 | 6,133.6 |
| NOVA | 16.70 | 29.46 | 6,667.2 |

TOP LOSERS

| Symbol | Price (Bt) | Cng (%) | volume ('000) |
|--------|------------|------------|------------------|
| СРН | 32.00 | (29.67) | 9,419.2 |
| NEWS | 0.04 | (20.00) | 73,192.8 |
| AFC | 12.20 | (19.74) | 1,488.5 |
| SUTHA | 4.48 | (18.55) | 7,004.1 |
| CPL | 3.06 | (16.85) | 13,585.1 |
| | | () | ., |

KEY STATISTICS

| | | %Chg | | | |
|------------------|------------------|--------|--------|-------|--|
| Commodity | Current Price | 1m | 3M | YTD | |
| Brent crude* | 122.1 | 11.3 | 24.4 | 62.2 | |
| Dubai crude* | 120.5 | 13.4 | 5.6 | 57.5 | |
| Baltic Dry Index | 2,320.0 | (25.3) | (14.9) | 4.6 | |
| Gold Spot*** | 1,822.6 | 0.6 | (6.6) | (0.4) | |

^{*(}US\$/bbl), *** (US\$/toz)

FOREIGN PORTFOLIO INVESTMENT IN EQUITIES (THAILAND)

| Day | MTD Net | YTD Net | YTD Net | |
|------------|------------|------------|---------|--|
| (Mil US\$) | (Mil US\$) | (Mil US\$) | YoY% | |
| (74.4) | (343.7) | 3,938.7 | 8,373.2 | |

Source: Bloomberg

Foreign Exchange Rate - THB/US\$ (onshore) = 34.93 Interest Rate (%) - TH 1-day RP = 1.50 Thai Lending Rate (%)* - MLR = 5.25

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COMPANY UPDATE

KCE Electronics (KCE TB)

Earnings To Improve yoy And qoq

We project KCE to post net profit of Bt752m in 2Q22, up 22% yoy and 28% qoq, mainly due to solid top-line. Top-line would come in at Bt4.6b (+33% yoy, 8% qoq), brought about by more production capacities after the improvement in March and the baht depreciation. Due to our new expectations of the currency effect, we raise our 2022 forecast by 6%. Maintain BUY with a new target price of Bt74.00.

2022 RESULTS PREVIEW

| Year to 31 Dec (Btm) | 2Q22F | 2Q21 | 1Q22 | yoy chg (%) | qoq chg (%) |
|----------------------|-------|-------|-------|-------------|-------------|
| Net turnover | 4,691 | 3,536 | 4,533 | 32.7 | 3.5 |
| Gross profit | 1,276 | 1,027 | 1,035 | 24.3 | 23.3 |
| EBIT | 760 | 570 | 526 | 33.4 | 44.4 |
| EBITDA | 1,050 | 829 | 785 | 26.7 | 33.7 |
| Net profit | 767 | 618 | 590 | 24.2 | 30.1 |
| EPS | 0.65 | 0.53 | 0.50 | 24.2 | 30.0 |
| Core profit | 677 | 501 | 480 | 35.1 | 41.0 |
| Ratio | | | | yoy chg (%) | qoq chg (%) |
| Gross margin | 27.2 | 29.0 | 22.8 | -1.8 | 4.4 |
| SG&A% of sales | 11.0 | 12.9 | 11.2 | -1.9 | -0.2 |
| Core profit margin | 14.4 | 14.2 | 10.6 | 0.3 | 3.8 |

Source: KCE, UOB Kay Hian

WHAT'S NEW

• 2Q22 earnings to improve yoy and qoq. We expect KCE Electronics (KCE) to post 2Q22 net profit of Bt752m (+24% yoy, +30% qoq), mainly supported by strong revenue from continued printed circuit board (PCB) demand.

Top-line could hit Bt4.6b (+33% yoy, +4% qoq) due to more production capacities at the Latkrabang and Ayutthaya plants after the improvement in March, with higher utilisation of 80-90%. Excluding the currency effect, sales in US dollar terms is expected to come in at US\$136m (+22% yoy, flat qoq). Gross margin could be 27.2% (-1.8ppt yoy, +4.4ppt qoq). Yoy gross margin is lower, pressured by higher prices of raw materials. Meanwhile, gross margin is forecasted to increase qoq, mainly due to baht depreciation.

KEY FINANCIALS

| 2020 | 2021 | 2022F | 2023F | 2024F |
|----------|---|---|---|---|
| 11,527.2 | 14,937.8 | 17,744.6 | 19,111.1 | 20,309.3 |
| 2,110.9 | 3,298.4 | 3,905.1 | 4,254.7 | 4,584.7 |
| 1,062.9 | 2,316.9 | 2,750.4 | 3,019.6 | 3,269.8 |
| 1,126.8 | 2,426.3 | 2,876.2 | 3,138.7 | 3,384.0 |
| 1,126.8 | 2,426.3 | 2,876.2 | 3,138.7 | 3,384.0 |
| 1.0 | 2.1 | 2.5 | 2.7 | 2.9 |
| 66.9 | 31.1 | 26.2 | 24.0 | 22.3 |
| 6.3 | 5.6 | 4.8 | 4.1 | 3.6 |
| 36.8 | 23.5 | 19.9 | 18.2 | 16.9 |
| 0.6 | 0.6 | 0.7 | 0.8 | 0.9 |
| 9.8 | 16.2 | 16.2 | 16.4 | 16.7 |
| 0.1 | 12.7 | 10.1 | 2.6 | (7.0) |
| 36.7 | 75.5 | 89.4 | 97.4 | 104.9 |
| 9.5 | 19.1 | 19.7 | 18.4 | 17.2 |
| - | - | 2,873 | 3,490 | 4,016 |
| - | - | 1.00 | 0.90 | 0.84 |
| | 11,527.2 2,110.9 1,062.9 1,126.8 1,126.8 1.0 66.9 6.3 36.8 0.6 9.8 0.1 36.7 | 11,527.2 14,937.8 2,110.9 3,298.4 1,062.9 2,316.9 1,126.8 2,426.3 1,126.8 2,426.3 1.0 2.1 66.9 31.1 6.3 5.6 36.8 23.5 0.6 0.6 9.8 16.2 0.1 12.7 36.7 75.5 | 11,527.2 14,937.8 17,744.6 2,110.9 3,298.4 3,905.1 1,062.9 2,316.9 2,750.4 1,126.8 2,426.3 2,876.2 1,0 2.1 2.5 66.9 31.1 26.2 6.3 5.6 4.8 36.8 23.5 19.9 0.6 0.6 0.7 9.8 16.2 16.2 0.1 12.7 10.1 36.7 75.5 89.4 9.5 19.1 19.7 - 2,873 | 11,527.2 14,937.8 17,744.6 19,111.1 2,110.9 3,298.4 3,905.1 4,254.7 1,062.9 2,316.9 2,750.4 3,019.6 1,126.8 2,426.3 2,876.2 3,138.7 1,0 2.1 2.5 2.7 66.9 31.1 26.2 24.0 6.3 5.6 4.8 4.1 36.8 23.5 19.9 18.2 0.6 0.6 0.7 0.8 9.8 16.2 16.2 16.4 0.1 12.7 10.1 2.6 36.7 75.5 89.4 97.4 9.5 19.1 19.7 18.4 - 2,873 3,490 |

Source: KCE Electronics, Bloomberg, UOB Kay Hian

BUY

(Maintained)

| Share Price | Bt61.75 |
|--------------|----------|
| Target Price | Bt74.00 |
| Upside | +19.8% |
| (Previous TP | Bt69.00) |

COMPANY DESCRIPTION

KCE Electronics manufactures and distributes printed circuit boards under the KCE trademark. The company mainly focuses on the automobile PCB segment.

STOCK DATA

52-week high/low

| GICS sector | Information Technology |
|--|------------------------|
| Bloomberg ticker: | KCE TB |
| Shares issued (m): | 1,181.8 |
| Market cap (Btm): | 75,929.4 |
| Market cap (US\$m): | 2,184.2 |
| 3-mth avg daily t'over (Price Performance (%) | |

| 5 | | | |
|--------------|--|---|---|
| 3mth | 6mth | 1yr | YTD |
| 10.3 | (30.9) | (8.5) | (27.0) |
| areholder | | % | |
| amiliy | | 34.0 | |
| tal | | 7.5 | |
| et Bank Eur | | 3.5 | |
| /Share (Bt) | | 13.46 | |
| Debt/Share (| | 1.36 | |
| | 10.3 areholder familiy tal et Bank Eur /Share (Bt) | 10.3 (30.9) areholders familiy tal et Bank Europe | 10.3 (30.9) (8.5) areholders familiy tal et Bank Europe //Share (Bt) |

Bt93.00/Bt54.75

PRICE CHART



Source: Bloomberg

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STOCK IMPACT

- Improvement of gross margin due to lower copper prices. In 2Q22, we expect gross margin to improve as copper prices are likely to drop. We see that copper London Metal Exchange (LME) prices slipped from a record high in Mar 22 at US\$10,375/MT to US\$9,447/MT in May 22 (-10%) on weak demand due to the China lockdowns. Our analysis reveals a negative correlation between KCE's gross margin and copper LME prices. If copper prices decline 1%, gross margin will likely increase 0.09%. Therefore, if copper prices drop 10%, gross margin is likely to improve 1.13%.
- Expects strong earnings outlook in 2H22. We expect KCE to record a better performance in 2H22 and expect earnings to increase 15% hoh, underpinned by: a) strong revenue from higher utilisation rates at the Latkrabang and Ayutthaya plants, b) better gross margin from our expectations of baht depreciation due to the expectation of quantitative tightening of the Fed, c) downward adjustment of copper prices, and d) solid growth for electric vehicles in the long term.
- Baht would plummet against US\$ due to Fed tightening in 2H22. We think the baht would depreciate due to expectations of the Fed's rate hike, which could make the US dollar appreciate. Moreover, according to Bloomberg, the baht against the US dollar is forecasted to be Bt33.9/US\$1 in 2H22. We think that KCE could be one of beneficiaries of this as the company has exposure in US dollars. Our sensitivity analysis suggests that if the baht goes up by 1%, KCE's earnings in 2022 will drop by 2%.

EARNINGS REVISION/RISK

• Raise earnings forecasts for 2022-24. We have revised up our earnings forecast in 2022 due to new assumptions of foreign exchange from Bt32.1/US\$1 to Bt33.8/US\$1. As the baht is expected to depreciate, this could affect sales and earnings by 5% and 6% respectively. For 2023-24, we only fine-tune earnings.

EARNINGS REVISION

| | | 2022F | | | 2023F | | | 2024F | |
|------------|--------|----------|--------|--------|----------|--------|--------|----------|--------|
| (Bt m) | New | Previous | Change | New | Previous | Change | New | Previous | Change |
| Sales | 17,745 | 16,922 | 4.9% | 19,111 | 19,175 | -0.3% | 20,309 | 20,689 | -1.8% |
| Net profit | 2,876 | 2,726 | 5.5% | 3,139 | 3,147 | -0.3% | 3,384 | 3,422 | -1.1% |
| GPM (%) | 27.8 | 27.6 | 0.2 | 28.2 | 28.0 | 0.2 | 28.6 | 28.5 | 0.1 |
| Bt/\$US | 33.8 | 32.1 | 5.3% | 31.7 | 31.7 | 0.0% | 31.7 | 31.7 | 0.0% |

Source: KCE, UOB Kay Hian

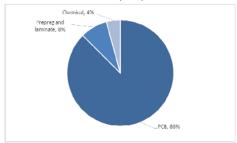
VALUATION/RECOMMENDATION

• Maintain BUY on KCE with a new target price of Bt74.00, based on 31x 2022F PE and pegged at +0.5SD to its five-year mean PE. Although there are some uncertainties, which could affect KCE's share price in the short term, we still recommend BUY on KCE as we expect to see earnings growth of 20% in 2022. Furthermore, we think there are many factors that could support KCE outlook in the long run, such as EV, 5G technology, and AI. For 2023 and beyond, we also see potential upside in new production capacity of the Rojana plants at around 600,000sqm/month. This could be another factor supporting KCE's earnings in the long run.

SHARE PRICE CATALYST

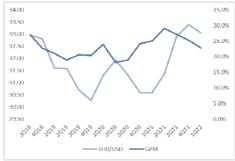
Positive: Baht depreciation, lower copper prices, increase in capacity expansion, increase in automobile sales, and easing of global tensions, especially in Europe.
 Negative: Baht appreciation, higher copper prices, machine issues, and continuation of the Russia-Ukraine war.

REVENUE BREAKDOWN (2022)



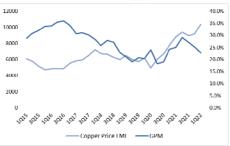
Source: KCE, UOB Kay Hian

BT/USD VS GPM (%)



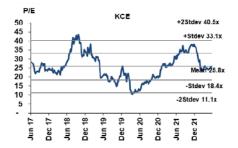
Source: KCE, UOB Kay Hian

COPPER PRICE LME VS GPM (%)



Source: KCE, UOB Kay Hian

PE BAND



Source: KCE, UOB Kay Hian



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| PROFIT & LOSS | | | | | BALANCE SHEET | | | | |
|----------------------------------|---------|---------|---------|---------|----------------------------|--------|--------|--------|--------|
| Year to 31 Dec (Btm) | 2021 | 2022F | 2023F | 2024F | Year to 31 Dec (Btm) | 2021 | 2022F | 2023F | 2024F |
| Net turnover | 14,938 | 17,745 | 19,111 | 20,309 | Fixed assets | 9,521 | 9,455 | 10,141 | 10,254 |
| EBITDA | 3,298 | 3,905 | 4,255 | 4,585 | Other LT assets | 636 | 674 | 692 | 709 |
| Deprec. & amort. | 982 | 1,155 | 1,235 | 1,315 | Cash/ST investment | 1,966 | 2,071 | 3,201 | 5,149 |
| EBIT | 2,317 | 2,750 | 3,020 | 3,270 | Other current assets | 9,828 | 10,714 | 10,774 | 10,637 |
| Total other non-operating income | 392 | 404 | 416 | 428 | Total assets | 21,951 | 22,913 | 24,809 | 26,749 |
| Associate contributions | 17 | 18 | 19 | 20 | ST debt | 2,543 | 2,543 | 2,543 | 2,543 |
| Net interest income/(expense) | (44) | (44) | (44) | (44) | Other current liabilities | 4,405 | 2,850 | 2,114 | 1,231 |
| Pre-tax profit | 2,683 | 3,129 | 3,411 | 3,675 | LT debt | 1,126 | 1,126 | 1,126 | 1,126 |
| Tax | (221) | (218) | (237) | (256) | Other LT liabilities | 435 | 517 | 557 | 591 |
| Minorities | (35) | (35) | (35) | (35) | Shareholders' equity | 13,380 | 15,781 | 18,338 | 21,092 |
| Net profit | 2,426 | 2,876 | 3,139 | 3,384 | Minority interest | 62 | 96 | 131 | 166 |
| Net profit (adj.) | 2,426 | 2,876 | 3,139 | 3,384 | Total liabilities & equity | 21,951 | 22,913 | 24,809 | 26,749 |
| CASH FLOW | | | | | KEY METRICS | | | | |
| Year to 31 Dec (Btm) | 2021 | 2022F | 2023F | 2024F | Year to 31 Dec (%) | 2021 | 2022F | 2023F | 2024F |
| Operating | 1,320 | 1,626 | 3,612 | 3,988 | Profitability | | | | |
| Pre-tax profit | 2,683 | 3,129 | 3,411 | 3,675 | EBITDA margin | 22.1 | 22.0 | 22.3 | 22.6 |
| Tax | (221) | (218) | (237) | (256) | Pre-tax margin | 18.0 | 17.6 | 17.8 | 18.1 |
| Deprec. & amort. | 982 | 1,155 | 1,235 | 1,315 | Net margin | 16.2 | 16.2 | 16.4 | 16.7 |
| Working capital changes | (1,679) | (2,358) | (757) | (711) | ROA | 12.3 | 12.8 | 13.2 | 13.1 |
| Non-cash items | (444) | (81) | (40) | (35) | ROE | 19.1 | 19.7 | 18.4 | 17.2 |
| Other operating cashflows | 0 | 0 | 0 | 0 | | | | | |
| Investing | (1,930) | (1,045) | (1,900) | (1,409) | Growth | | | | |
| Capex (growth) | (1,823) | (1,088) | (1,922) | (1,428) | Turnover | 29.6 | 18.8 | 7.7 | 6.3 |
| Investments | (31) | 0 | 0 | 0 | EBITDA | 56.3 | 18.4 | 9.0 | 7.8 |
| Others | (76) | 44 | 21 | 19 | Pre-tax profit | 118.1 | 16.6 | 9.0 | 7.7 |
| Financing | 233 | (476) | (581) | (630) | Net profit | 115.3 | 18.5 | 9.1 | 7.8 |
| Dividend payments | (789) | (513) | (581) | (630) | Net profit (adj.) | 115.3 | 18.5 | 9.1 | 7.8 |
| Issue of shares | 98 | 0 | 0 | 0 | EPS | 115.3 | 18.5 | 9.1 | 7.8 |
| Proceeds from borrowings | 1,314 | 0 | 0 | 0 | | | | | |
| Others/interest paid | (390) | 37 | 0 | 0 | Leverage | | | | |
| Net cash inflow (outflow) | (377) | 105 | 1,130 | 1,948 | Debt to total capital | 21.4 | 18.8 | 16.6 | 14.7 |
| Beginning cash & cash equivalent | 2,342 | 1,966 | 2,071 | 3,201 | Debt to equity | 27.4 | 23.2 | 20.0 | 17.4 |
| Ending cash & cash equivalent | 1,966 | 2,071 | 3,201 | 5,149 | Net debt/(cash) to equity | 12.7 | 10.1 | 2.6 | (7.0) |
| J | , | , | , | • | Interest cover (x) | 75.5 | 89.4 | 97.4 | 104.9 |



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