

COMPANY UPDATE

Thanachart Capital (TCAP TB)

2Q24 Results Preview: Expect Earnings To Increase qoq

We expect TCAP to post a 2Q24 net profit of Bt1,779m (flat yoy, +1% qoq) and its non-II (which contributed 85% of TCAP's total revenue in 1Q24) to grow 10% yoy and 3% qoq in 2Q24. TTB is likely to post decent 2Q24 results and deliver a strong share of profit from investment in associates to TCAP. However, we foresee higher credit cost in 2Q24 due to an uneven economic recovery. Meanwhile, the NPL ratio should stabilise. We maintain HOLD with a lower target price of Bt52.00.

2Q24 RESULTS PREVIEW

| Year to 31 Dec (Btm) | 2024F | 1Q24 | 2023 | qoq chg (%) | yoY chg (%) |
|--------------------------------|--------|--------|--------|-------------|-------------|
| Total gross loans | 67,748 | 65,298 | 68,105 | 3.8 | (0.5) |
| Net interest income | 801 | 773 | 861 | 3.7 | (7.0) |
| Non-interest income | 4,551 | 4,399 | 4,130 | 3.4 | 10.2 |
| Loan loss provision | (259) | (131) | (129) | 97.9 | 100.5 |
| Non-Interest expenses | (989) | (842) | (876) | 17.5 | 12.9 |
| Pre-provision operating profit | 2,356 | 2,208 | 2,296 | 6.7 | 2.6 |
| Net income | 1,779 | 1,762 | 1,777 | 1.0 | 0.1 |
| EPS (Bt) | 1.70 | 1.68 | 1.69 | 1.0 | 0.1 |
| Ratio (%) | | | | | |
| NPL ratio (%) | 2.7 | 2.7 | 2.2 | | |
| Loan loss coverage ratio (%) | 162 | 163 | 182 | | |
| Net interest margin (NIM %) | 3.4 | 3.3 | 3.8 | | |
| Credit cost (bp) | 156 | 79 | 76 | | |
| Cost to income (%) | 18 | 16 | 18 | | |
| Return on Equity (%) | 9.9 | 9.9 | 10.4 | | |

Source: TCAP, UOB Kay Hian

WHAT'S NEW

- Expect 2Q24 net profit to rise qoq. We expect Thanachart Capital's (TCAP) 2Q24 net profit to come in at Bt1,779m, flat yoy and up 1% qoq. The qoq increase can be attributed to more robust non-interest income (non-II). We expect non-performing loan (NPL) to remain at 2.7% in 2Q24. Excluding the provision expenses, TCAP's pre-provision operating profit (PPOP) should increase 3% yoy and 7% qoq. According to the dividend outlook, Management guided that TCAP will maintain a dividend payout similar with previous payments. We believe that investors who already own TCAP should continue to hold for its expected dividend yield of 7-8% in 2024.

KEY FINANCIALS

| Year to 31 Dec (Btm) | 2022 | 2023 | 2024F | 2025F | 2026F |
|------------------------|--------|--------|--------|--------|--------|
| Net interest income | 3,004 | 3,374 | 3,180 | 3,257 | 3,452 |
| Non-interest income | 14,293 | 16,858 | 17,765 | 18,524 | 19,201 |
| Net profit (rep./act.) | 5,220 | 6,603 | 6,959 | 7,378 | 7,969 |
| Net profit (adj.) | 5,220 | 6,603 | 6,959 | 7,378 | 7,969 |
| EPS (Bt) | 5.0 | 6.3 | 6.6 | 7.0 | 7.6 |
| PE (x) | 9.3 | 7.4 | 7.0 | 6.6 | 6.1 |
| P/B (x) | 0.7 | 0.7 | 0.7 | 0.6 | 0.6 |
| Dividend yield (%) | 6.4 | 6.7 | 7.7 | 7.9 | 8.7 |
| Net int margin (%) | 3.6 | 3.7 | 3.4 | 3.2 | 3.3 |
| Cost/income (%) | 55.5 | 55.9 | 56.9 | 56.4 | 54.8 |
| Loan loss cover (%) | 199.0 | 166.0 | 172.0 | 182.0 | 194.0 |
| Consensus net profit | - | - | 6,982 | 7,550 | 8,051 |
| UOBKH/Consensus (x) | - | - | 1.00 | 0.98 | 0.99 |

Source: Thanachart Capital, Bloomberg, UOB Kay Hian

HOLD

(Maintained)

| | |
|---------------|----------|
| Share Price | Bt46.50 |
| Target Price | Bt52.00 |
| Upside | +11.8% |
| (Previous TP) | Bt53.00) |

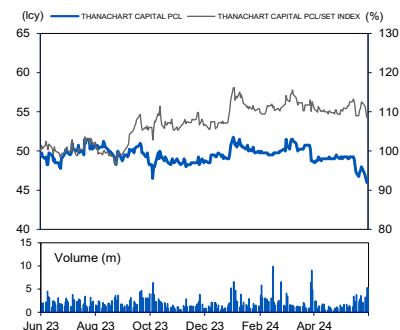
COMPANY DESCRIPTION

The company operates an investment business and is the parent company of Thanachart Group. It operates a wide range of financial businesses, including hire purchase, non-life and life insurance, securities brokerage, asset-based financing, non-performing asset management, and investment.

STOCK DATA

| | | | | |
|---------------------------------|-----------------|-------------|------------|------------|
| GICS sector | Financials | | | |
| Bloomberg ticker: | TCAP TB | | | |
| Shares issued (m): | 1,048.6 | | | |
| Market cap (Btm): | 48,760.1 | | | |
| Market cap (US\$m): | 1,324.2 | | | |
| 3-mth avg daily t'over (US\$m): | 2.4 | | | |
| Price Performance (%) | | | | |
| 52-week high/low | Bt51.75/Bt46.50 | | | |
| 1mth | 3mth | 6mth | 1yr | YTD |
| (5.6) | (7.5) | (5.1) | (5.6) | (6.1) |
| Major Shareholders | % | | | |
| MBK | 9.7 | | | |
| NVDR | 8.2 | | | |
| Chase Nominees | 4.2 | | | |
| FY24 NAV/Share (Bt) | 70.11 | | | |
| FY24 CAR Tier-1 (%) | 0.00 | | | |

PRICE CHART



Source: Bloomberg

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STOCK IMPACT

- Expect non-II to increase yoy and qoq in 2Q24.** We expect non-II, which contributed 85% of TCAP's total revenue in 1Q24, to grow by 10% yoy and 3% qoq in 2Q24. Insurance income, which contributed the highest portion of non-II at 61% in 1Q24, will decrease marginally by 1% qoq in 2Q24. Meanwhile, share of profit from investment in associates contributed 31% of non-II in 1Q24, which was the second highest contribution. We forecast TMBThanachart Bank (TTB), an associate company in which TCAP holds a stake of 24.93%, will post a marginal 0.8% qoq decrease in its 2Q24 earnings. We estimate that the share of profit from investment in associates will increase by 16% yoy but decline 1% qoq.
- A continued decrease in used truck price index will pressure asset quality.** Given an uneven economic recovery, we expect TCAP's NPL ratio to remain at 2.7% in 2Q24. In addition, we expect TCAP's credit cost to increase by 77bp qoq from 79bp in 1Q24 to 156bp in 2Q24. Meanwhile, loan-loss coverage (LLC) ratio is expected to decline by 1ppt to 162% in 2Q24. The main drag is anticipated to come from Ratchthani Leasing (THANI), TCAP's subsidiary, which has a significant loan exposure to truck hire-purchase (HP) of around 70%. Although management disclosed that THANI is implementing a prudent lending approach, we expect THANI to post weak earnings results in 2Q24 due to losses from sales of foreclosed assets. The used truck price index continued to slump to 68.22 as of Apr 24, compared with Jan 24's 80.07.

NET PROFIT FORECASTS

| (Btm) | 2024F | 2025F | 2026F |
|-------|-------|-------|-------|
| Old | 6,839 | 7,567 | 8,036 |
| New | 6,959 | 7,378 | 7,969 |
| % chg | 1.7% | -2.5% | -0.8% |

Source: UOB Kay Hian

- We revise TCAP's 2024-26 earnings forecasts by +1.7%, -2.5%, and -0.8%, respectively.

VALUATION/RECOMMENDATION

- Maintain HOLD with a lower target price of Bt52.00** using the Gordon Growth Model. Our target price implies 0.7x 2024F P/B, which is its historical five-year mean.

ENVIRONMENTAL, SOCIAL, GOVERNANCE (ESG)

CG Report: 5 SET ESG Rating: A

• Environmental

- Energy management.** Campaign for saving electricity and turning off appliances after use.
- Greenhouse gas management.** Assigns a person to be responsible for directly overseeing the use of electrical equipment.

• Social

- Cybersecurity and personal data protection.** Thanachart Group is aware of the importance of maintaining the security of customer data, employee data, and confidential company information.
- Respect for human rights and diversity.** Thanachart Group upholds important principles to respect human rights and will treat stakeholders with equality, uniformity, and indiscriminate consideration.

• Governance

- Good corporate governance.** The Board shall ensure that Thanachart Group has a sound risk governance framework, adequate audit process, internal control system, risk management, and managerial regulation.
- Anti-corruption.** No support for businesses, groups of individuals, or individuals engaged in undeserved exploitation, resulting from the abuse of power and duties.

Source: TCAP, UOB Kay Hian

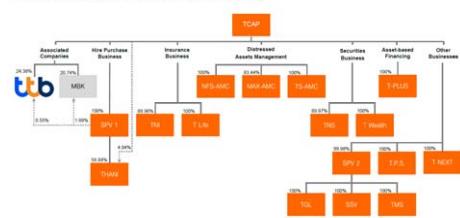
RESULTS OF SUBSIDIARIES IN 1Q24

| Subsidiaries | % Shareholding | Net Profit (Btm) | | |
|--------------|----------------|------------------|------|------|
| | | 1Q24 | 4Q23 | 1Q23 |
| THANI | 60.88% | 343 | 162 | 450 |
| TNI | 89.96% | 212 | 90 | 211 |
| TNS | 89.97% | 66 | 64 | 102 |
| TS AMC | 100.00% | (6) | (5) | 71 |
| MAX AMC | 83.44% | (3) | (8) | (4) |
| FSI AMC | 100.00% | (10) | (11) | (10) |
| T LIFE | 100.00% | (24) | (78) | (51) |
| T-PLUS | 100.00% | 16 | 13 | 32 |

Source: TCAP, UOB Kay Hian

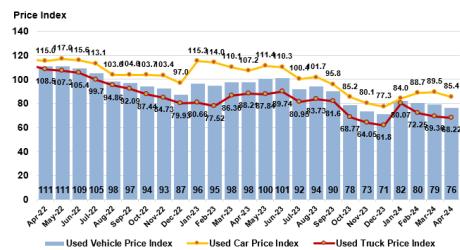
TCAP'S SHAREHOLDING STRUCTURE (31 MAR 24)

Thanachart Group's Shareholding Structure As of 31 March 2024



Source: TCAP, UOB Kay Hian

USED-VEHICLE PRICE INDEX



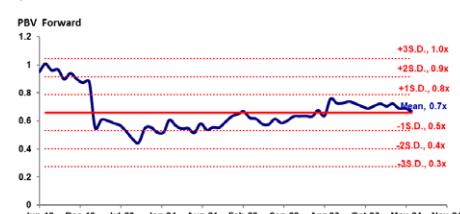
Source: BOT, UOB Kay Hian

PE BAND



Source: TCAP, UOB Kay Hian

P/B BAND



Source: TCAP, UOB Kay Hian

PROFIT & LOSS

| Year to 31 Dec (Btm) | 2023 | 2024F | 2025F | 2026F |
|-------------------------|---------------|---------------|---------------|---------------|
| Interest income | 5,338 | 5,402 | 5,530 | 5,541 |
| Interest expense | (1,964) | (2,221) | (2,273) | (2,089) |
| Net interest income | 3,374 | 3,180 | 3,257 | 3,452 |
| Fees & commissions | 782 | 867 | 846 | 866 |
| Other income | 16,076 | 16,898 | 17,679 | 18,335 |
| Non-interest income | 16,858 | 17,765 | 18,524 | 19,201 |
| Total income | 20,232 | 20,946 | 21,781 | 22,653 |
| Staff costs | (2,058) | (2,220) | (2,582) | (2,689) |
| Other operating expense | (9,256) | (9,702) | (9,694) | (9,736) |
| Pre-provision profit | 8,918 | 9,024 | 9,506 | 10,229 |
| Loan loss provision | (1,016) | (819) | (807) | (832) |
| Pre-tax profit | 7,902 | 8,205 | 8,699 | 9,397 |
| Tax | (695) | (606) | (642) | (694) |
| Minorities | (604) | (641) | (679) | (734) |
| Net profit | 6,603 | 6,959 | 7,378 | 7,969 |
| Net profit (adj.) | 6,603 | 6,959 | 7,378 | 7,969 |

BALANCE SHEET

| Year to 31 Dec (Btm) | 2023 | 2024F | 2025F | 2026F |
|---------------------------------------|----------------|----------------|----------------|----------------|
| Cash with central bank | 7 | 7 | 7 | 8 |
| Govt treasury bills & securities | 20,158 | 20,915 | 21,996 | 22,486 |
| Interbank loans | 4,208 | 7,068 | 6,959 | 7,162 |
| Customer loans | 64,583 | 66,837 | 70,382 | 71,745 |
| Investment securities | 1,712 | 1,860 | 1,963 | 2,005 |
| Derivative receivables | 124 | 166 | 172 | 175 |
| Associates & JVs | 59,324 | 60,938 | 60,938 | 60,938 |
| Fixed assets (incl. prop.) | 5,180 | 5,063 | 5,244 | 5,301 |
| Other assets | 6,648 | 7,457 | 7,786 | 7,923 |
| Total assets | 161,944 | 170,311 | 175,449 | 177,743 |
| Interbank deposits | 11,477 | 10,451 | 11,027 | 11,266 |
| Customer deposits | 0 | 0 | 0 | 0 |
| Derivative payables | 0 | 2 | 2 | 2 |
| Debt equivalents | 53,321 | 58,021 | 58,287 | 56,028 |
| Other liabilities | 21,039 | 22,058 | 22,481 | 22,657 |
| Total liabilities | 85,837 | 90,532 | 91,798 | 89,952 |
| Shareholders' funds | 70,192 | 73,516 | 77,025 | 80,774 |
| Minority interest - accumulated | 5,915 | 6,264 | 6,626 | 7,017 |
| Total equity & liabilities | 161,944 | 170,311 | 175,449 | 177,743 |

OPERATING RATIOS

| Year to 31 Dec (%) | 2023 | 2024F | 2025F | 2026F |
|--|-------|-------|-------|-------|
| Capital Adequacy | | | | |
| Tier-1 CAR | 0.0 | 0.0 | 0.0 | 0.0 |
| Total CAR | 0.0 | 0.0 | 0.0 | 0.0 |
| Total assets/equity (x) | 2.3 | 2.3 | 2.3 | 2.2 |
| Tangible assets/tangible common equity (x) | 2.3 | 2.3 | 2.3 | 2.2 |
| Asset Quality | | | | |
| NPL ratio | 2.6 | 2.6 | 2.6 | 2.5 |
| Loan loss coverage | 166.0 | 172.0 | 182.0 | 194.0 |
| Loan loss reserve/gross loans | 4.3 | 4.5 | 4.6 | 4.9 |
| Increase in NPLs | 27.7 | 3.6 | 3.5 | 0.2 |
| Credit cost (bp) | 153.9 | 119.7 | 112.7 | 112.0 |
| Liquidity | | | | |
| Loan/deposit ratio | 0.0 | 0.0 | 0.0 | 1.0 |
| Liquid assets/short-term liabilities | 212.4 | 267.8 | 262.6 | 263.2 |
| Liquid assets/total assets | 15.1 | 16.4 | 16.5 | 16.7 |

KEY METRICS

| Year to 31 Dec (%) | 2023 | 2024F | 2025F | 2026F |
|-------------------------------|--------|-------|-------|-------|
| Growth | | | | |
| Net interest income, yoy chg | 12.3 | (5.7) | 2.4 | 6.0 |
| Fees & commissions, yoy chg | (29.8) | 10.9 | (2.5) | 2.4 |
| Pre-provision profit, yoy chg | 15.9 | 1.2 | 5.3 | 7.6 |
| Net profit, yoy chg | 26.5 | 5.4 | 6.0 | 8.0 |
| Net profit (adj.), yoy chg | 26.5 | 5.4 | 6.0 | 8.0 |
| Customer loans, yoy chg | 3.5 | 3.5 | 5.3 | 1.9 |
| Profitability | | | | |
| Net interest margin | 3.7 | 3.4 | 3.2 | 3.3 |
| Cost/income ratio | 55.9 | 56.9 | 56.4 | 54.8 |
| Adjusted ROA | 4.1 | 4.2 | 4.3 | 4.6 |
| Reported ROE | 9.6 | 9.7 | 9.8 | 10.1 |
| Adjusted ROE | 9.6 | 9.7 | 9.8 | 10.1 |
| Valuation | | | | |
| P/BV (x) | 0.7 | 0.7 | 0.6 | 0.6 |
| P/NTA (x) | 0.7 | 0.7 | 0.6 | 0.6 |
| Adjusted P/E (x) | 7.4 | 7.0 | 6.6 | 6.1 |
| Dividend Yield | 6.7 | 7.7 | 7.9 | 8.7 |
| Payout ratio | 49.2 | 54.0 | 52.4 | 53.0 |

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